

Inside Sales Representative

CORSA Performance Exhausts, a TMG Performance Products company headquartered in Berea, Ohio, is a leading manufacturer of premium performance exhaust systems for cars, trucks, SUVs and marine applications. Through its patented Reflective Sound Cancellation (RSC™) technology, CORSA Performance Exhausts provides the industry's only guaranteed drone-free driving experience backed by premium performance and superior customer service.

We are searching for an **Inside Sales Representative** to generate new business prospects and leads for the aftermarket business, activate dormant accounts and grow current relationships

Key Job Responsibilities:

- Closing Sales and generating interest via inbound and outbound telephone calls
- Qualify new or Dormant account leads through various sales activities
- Develop and understand the needs of new accounts to increase marketshare
- Work with Key Dealers and Distributors to maximize consumer purchases
- Meet defined goals for orders and contacts on a monthly basis
- Participate in planning effective campaigns for new products and new initiatives
- Maintain customer contact in CRM system and validate integrity of information
- Work closely with Sales and Marketing team to communicate market information and customer response to support sales strategy development
- Effectively communicate the competitive advantages of products and service in a professional and honest manner
- Support Sales team as necessary to drive new business
- Complete other assignments and tasks as required

Skills and Experience:

- 3-5 years or equivalent working in sales.
- Excellent computing and communication (verbal and written) skills are required

Benefits Include:

Medical, Dental, Short and Long Term Disability, Prescription, Life, 401K Retirement Plan with Company Match, Paid Holidays, Vacation, and an energetic and engaging work environment.

Interested applicants should submit a resume, including salary requirements, to:

hr@corsaperf.com

For more information please visit our website at www.corsaperformance.com